

Drivalia Lease France, NEWAV, and Handynamic launch Abiliz, the first leasing offer for people with disabilities



- The goal of the three partner companies is to create the first leasing offer accessible to people with reduced mobility: Abiliz.
- To date, people with disabilities have had great difficulty accessing car leasing.
- Initially active in France, this initiative could be extended to other European countries in the future.
- This partnership is one facet in the Crédit Agricole Group mission, which aims to strengthen social inclusion.

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Improving access to mobility for people with disabilities through dedicated solutions. This is the goal of **Drivalia Lease France**, a subsidiary of the Crédit Agricole Auto Bank specialising in long-term rentals, which has entered into a **strategic partnership with NEWAV**, which in turn offers rental solutions for people with disabilities, **and Handynamic**, one of France's leading companies specialising in the adaptation and retail of wheelchair accessible vehicles (WAV).

The agreement between the three companies aims to make mobility more inclusive mobility through **Abiliz, the first leasing offer accessible to wheelchair users**. The goal is to provide everyone with the same opportunities to drive a car, even if adapted, in line with the Crédit Agricole Group's strategy, which focuses on social responsibility and pays attention to needs in society.

The partnership was signed in the presence of **Charlotte de Vilmorin** and **Pierre Folliot**, co-founders of NEWAV, and **Antoine Delbecque**, Chairman and Chief Executive Officer of Handynamic, as well as **Richard Bouligny**, Deputy CEO of CA Personal Finance & Mobility, **Giacomo Carelli**, CEO of CA Auto Bank Group and Chairman of Drivalia, and **Etienne Royol**, CEO of CA Auto Bank France and Chairman of Drivalia France.

Through this agreement, Drivalia Lease France and NEWAV aim to provide comprehensive long-term leasing and rental solutions for vehicles – supplied by Handynamic – specifically adapted to the needs of people with disabilities. **This initiative will initially be active in France**, with the intention of extending it to other European countries in the future.

“People with reduced mobility need a car more than anyone else. For wheelchair users, their car is often the only accessible means of transport due to limited accessibility on public transport. However, vehicles suitable for people with disabilities are much more expensive, due to the wide range of modifications that need to be made. This partnership is a crucial step towards making adapted cars financially accessible,” stated **Charlotte de Vilmorin, co-founder of NEWAV**.



PRESS RELEASE

“Through Abiliz, wheelchair users and their loved ones will finally gain access to leasing offers, just like everyone else!”

“At Drivalia Lease France, we’re thrilled to have created this major partnership with NEWAV and Handynamic, to offer mobility solutions accessible to all. This collaboration is aligned with the mission of the Crédit Agricole Group to promote cohesion and social inclusion,” added Denis Vitellaro, Country Manager of Drivalia Lease France. “By leveraging the strengths of each partner, we aim to make these specially adapted vehicles available to a broader audience, improving the quality of life for many.”

Drivalia

Drivalia, the CA Auto Bank Group’s rental, leasing and mobility company, offers a full range of mobility solutions, from electric car sharing to innovative car subscriptions and rentals for a wide range of terms. Drivalia deals with 360° mobility, offering innovative mobility schemes that combine flexibility, digital use, on-demand approach and sustainable development. In June 2019, the company opened its Mobility Stores, physical points of sale where customers can gain access to all the mobility services the company provides. With the launch of the first fully electrified Mobility Store at Turin Caselle Airport in 2020, followed by many others, Drivalia has become a benchmark operator for sustainable mobility: it now has more than 1,600 charging stations installed at all its stores and has the largest private electrified network in Italy. In 2024, the electrification plans will continue in the European countries where Drivalia operates. For further information:

www.ca-autobank.com

www.drivalia.com

NEWAV

NEWAV (New Electric Wheelchair Accessible Vehicles), a company that designs and distributes accessible vehicles for people with reduced mobility, develops innovative green AND inclusive mobility solutions. NEWAV was founded by a team of entrepreneurs to improve mobility for wheelchair users and their families: Pierre Folliot (co-founder of Handynamic), Charlotte de Vilmorin (founder of Wheeliz), Alexandre Paing and Florian Mas. Nowadays, most private car acquisitions are made in the form of leasing (long-term rental or with the option to buy). But unfairly, this type of financial offer is not accessible to people with disabilities. At NEWAV, we are convinced that accessibility is also about affordability. That’s why we co-founded Abiliz. In partnership with a major automaker, NEWAV has also created the most inclusive vehicle in the world, a truly accessible electric car, designed from the outset WITH and FOR people with reduced mobility. For further information:

www.newav.eu

www.abiliz.eu

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Handynamic

Since its foundation, Handynamic – a company specialising in the development, rental and sale of accessible vehicles for people with disabilities – has given mobility back to tens of thousands of people with disabilities. Founded near Lille in 2006 by Pierre Folliot, Sylvain Mas and Cédric Dugauquier, Handynamic now employs 88 people, 18% of whom are disabled, and has five branches around France, near Lille, Lyon, Lourdes, Rennes and Strasbourg. To gradually become a leading player in France in the field of vehicles adapted to transport people with reduced mobility (TPRM), Handynamic’s partners have commissioned their founder Pierre Folliot to take up a new major challenge: to develop new, even more inclusive electric solutions, accessible to all! For further information:

www.handynamic.fr

www.voiture-et-handicap.fr

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